

# MLS Area 4

# Residential Statistics



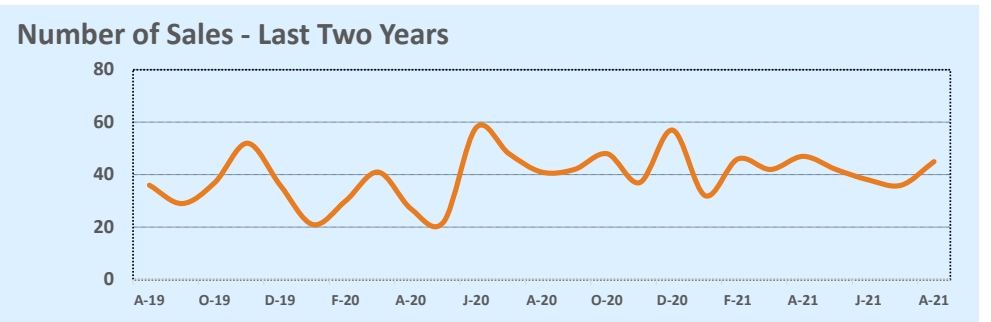
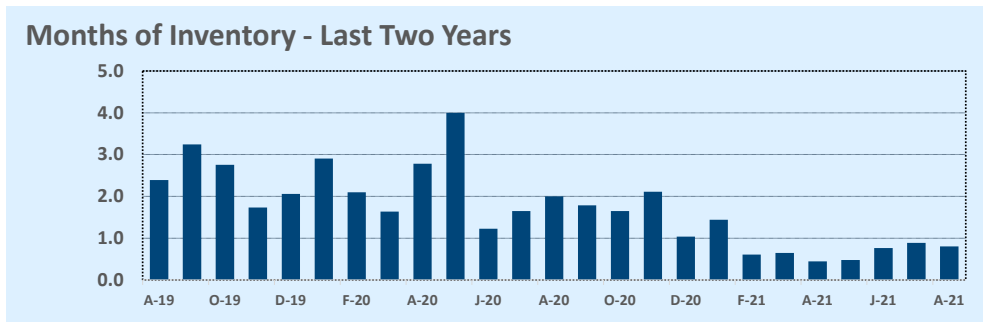
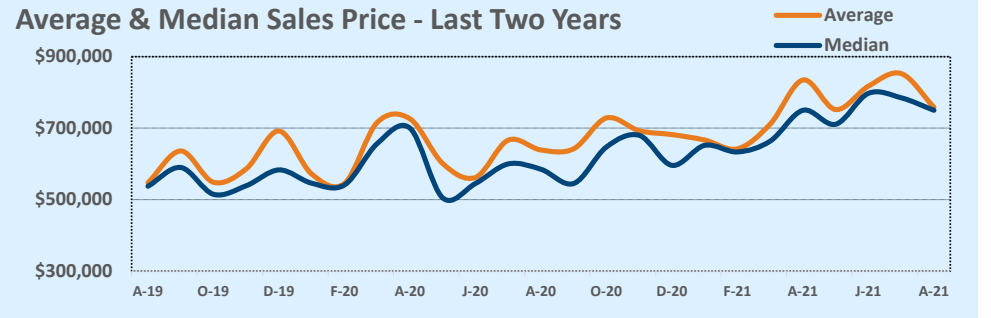
# August 2021

Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	30	30	--	226	196	+15.3%
Condo/TH Sales	15	11	+36.4%	102	92	+10.9%
<b>Total Sales</b>	<b>45</b>	<b>41</b>	<b>+9.8%</b>	<b>328</b>	<b>288</b>	<b>+13.9%</b>
New Homes Only	6	5	+20.0%	21	28	-25.0%
Resale Only	39	36	+8.3%	307	260	+18.1%
Sales Volume	\$34,138,087	\$26,197,134	+30.3%	\$247,474,035	\$181,350,050	+36.5%
New Listings	47	55	-14.5%	348	389	-10.5%
Pending	4	47	-91.5%	13	305	-95.7%
Withdrawn	1	8	-87.5%	30	42	-28.6%
Expired	3	2	+50.0%	12	20	-40.0%
Months of Inventory	0.8	2.0	-60.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	8	11	53
\$200,000- \$249,999	2	3	16	12	14	45
\$250,000- \$299,999	2	2	4	8	10	29
\$300,000- \$349,999	1	--	--	5	4	11
\$350,000- \$399,999	1	--	--	8	3	57
\$400,000- \$449,999	2	--	--	9	4	93
\$450,000- \$499,999	1	1	5	14	12	24
\$500,000- \$549,999	2	2	4	26	24	22
\$550,000- \$599,999	6	3	12	29	17	66
\$600,000- \$699,999	9	8	74	51	50	26
\$700,000- \$799,999	3	10	27	56	56	24
\$800,000- \$899,999	4	6	14	29	38	21
\$900,000- \$999,999	2	5	10	28	26	12
\$1M - \$1.99M	12	5	50	62	59	65
\$2M - \$2.99M	--	--	--	2	--	--
\$3M+	--	--	--	1	--	--
<b>Totals</b>	<b>47</b>	<b>45</b>	<b>30</b>	<b>348</b>	<b>328</b>	<b>35</b>

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$744,559	\$648,627	+14.8%	\$727,165	\$636,058	+14.3%
List Price/SqFt	\$478	\$413	+15.5%	\$459	\$387	+18.7%
Sold Price	\$758,624	\$638,954	+18.7%	\$754,494	\$629,688	+19.8%
Sold Price/SqFt	\$489	\$409	+19.5%	\$480	\$384	+24.9%
Sold Price / Orig LP	101.8%	96.9%	+5.2%	104.1%	98.0%	+6.3%
Days on Market	30	19	+60.0%	35	44	-19.0%

Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$750,000	\$575,500	+30.3%	\$676,995	\$575,250	+17.7%
List Price/SqFt	\$453	\$422	+7.3%	\$454	\$376	+20.8%
Sold Price	\$750,000	\$585,000	+28.2%	\$725,500	\$577,500	+25.6%
Sold Price/SqFt	\$467	\$409	+14.3%	\$469	\$369	+27.1%
Sold Price / Orig LP	102.0%	98.0%	+4.1%	102.0%	98.0%	+4.1%
Days on Market	7	8	-12.5%	7	13	-46.2%



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